

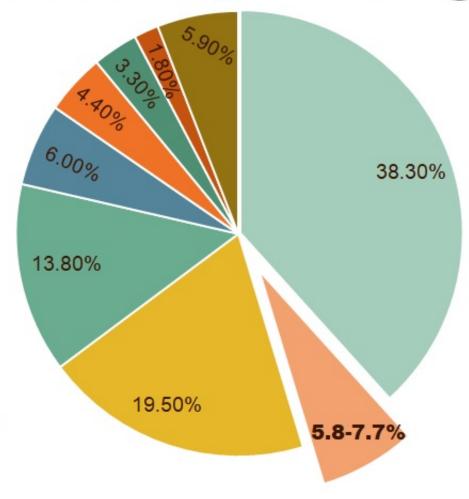
The Rhode Island Experience

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Primary Care Spending

- Hospital Care
- Primary Care
- All Other Physician and Professional Services
- Prescription Drugs and Other Medical Nondurables
- Nursing Home Care
- Dental Services
- Home Health Care
- Medical Durables
- Other Health, Residential, and Personal Care

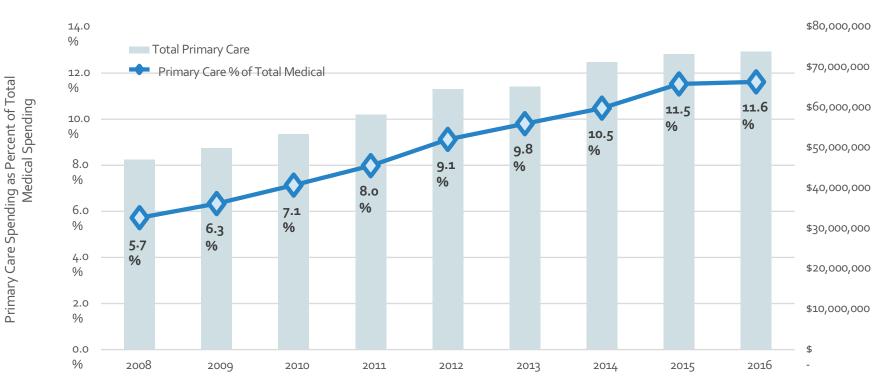


Investments in Primary Care

Evidence suggested strengthening primary care will lead to improved outcomes and lower costs:

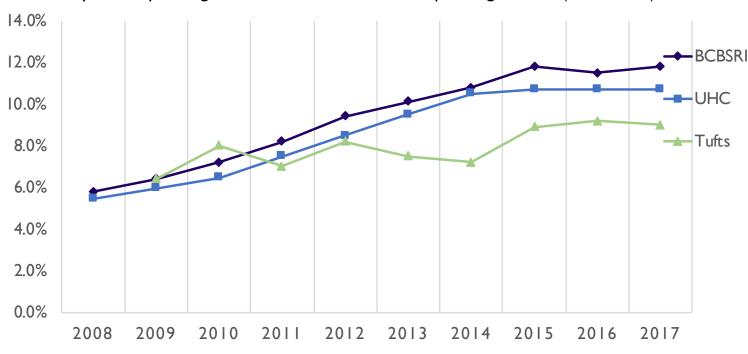
OHIC required increase primary care spending by 1 %/year

Primary Care Spending, Total and as % of Total Medical Spending 2008 - 2016



Making Primary Care a Priority for the State's Health Care System: Rhode Island Experience with Commercial Insurers

Primary Care Spending as Percent of Total Medical Spending Insurer (2008-2017)



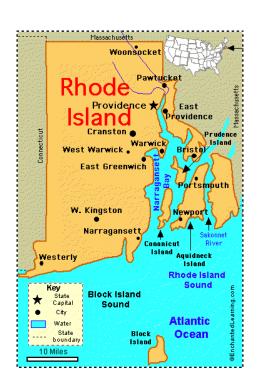
Primary care spending by commercial insurers increased from \$47 million/year to \$73/year over this period.

Source: Office of the Health Insurance Commissioner, State of Rhode Island



Rhode Island Primary Care Spend

- RI increased its primary care spending from 5.7% in 2008 to 9.1% in 2012 and 11.6% in 2016
- Between 2008-12, total healthcare expenditures fell 14%
- Health indicators have dramatically improved
- RI rated "most improved" and among the top states for health performance by the Commonwealth Fund Report 2019

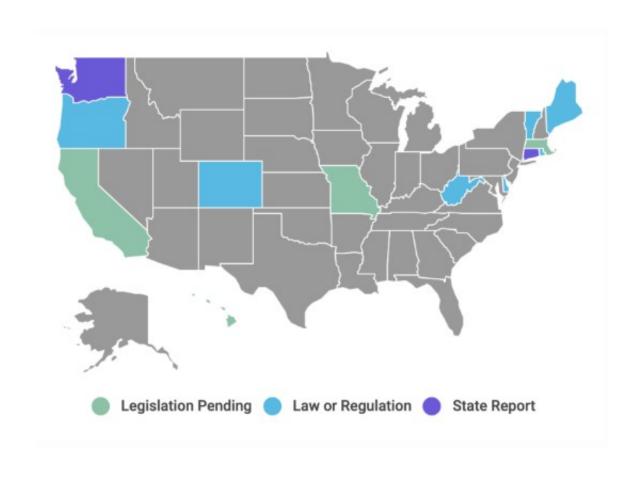


What was the money spent on?

- PCMHs
- ACOs
- Performance incentives
- "Common good" services such as
 - Health information technology
 - Practice transformation
 - Loan-repayment programs



State Legislation Map as of November 2019 @Milbank



Updates: https://www.pcpcc.org/primary-care-investment

NextGen ACO

Next Generation ACO Model:

- an initiative for ACOs that are experienced in coordinating care for populations of patients
- allows provider groups to assume higher levels of financial risk and reward than are available under the Shared Savings Program (MSSP)



Our Experience Ginteg



- Growth from 10,000 to 120,000 covered lives
- Instrumental movement to single medical record
- Focus on (complexity) coding, networks of providers, and keeping patients in the network
- Experience on the ground:
 - Nearly impossible to know which patients are in the ACO
 - Poor quality data is the rule rather than the exception
 - Application of cost-saving measures hard to implement (especially since patients have choice)
 - Feeding the "hospital beast" remains a priority
 - Much of the ACO spending is "out front"
 - Dollars that the docs see are moderate and may not change behavior

Biggest Question

What's Next after NextGen and MSSP*?

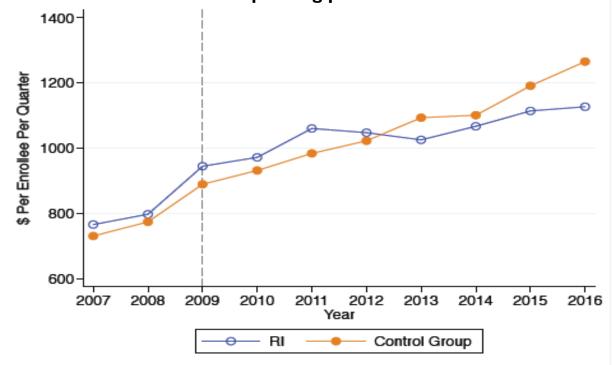


*Medicare Shared Saving Program

Extra Slides

RI State Policy Levers Controlled Health Care Cost Growth

Risk Adjusted Commercial Insurance Spending per Enrollees in Rhode Island vs. Match Control



Source: Landon et al, Academy Health Annual Research Meeting, 2018



Important Not to Oversell Primary Care Results

- Policy makers want many things
 - System affordability
 - Personal affordability
 - Access to care
 - Happy consumers
 - Healthier populations
 - Equitable outcomes

More Money in Primary Care is necessary but not sufficient to make these things happen

But public policy that promotes primary care is a "gateway policy" to set of values and policy choices that achieve these other goals.

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